

# PROFESSIONAL PROFILE

---



**Michael J. Fennessy**  
*Managing Director*

T: 248.646.6247

F: 248.646.1177

fennessy@dietzcommercial.com

Dietz Commercial  
36400 Woodward Avenue  
Suite 240  
Bloomfield Hills, MI 48304

## **Clients Represented (Partial List)**

- Exeter Property Group
- American Realty Capital Properties
- Gramercy Property Trust
- AEW Capital Management
- RREEF
- Cabot Industrial
- The Gladstone Companies
- Continental Real Estate Cos.
- Developers Diversified Realty
- Duke Realty
- Glimcher Realty Trust
- Inland Real Estate Acquisitions
- Kimco Realty Corp.
- Kojaian Companies
- The Pizzuti Companies
- Capitol Square, Ltd.
- Lexington Realty Trust
- Nationwide Realty Investors
- New Plan Excel Realty Trust
- ProLogis
- Brennan Investment Group
- State of Michigan Retirement Pension Fund
- State Teachers Retirement System of Ohio (STERS)
- TIAA-CREF
- Realty Income
- The Georgetown Co.
- Elm Tree Funds

Michael Fennessy, a top producing and successful real estate professional for over 30 years, specializes in investment sales of all product types including retail, office and industrial. In addition to the sale of existing properties, Michael Fennessy has an expertise in providing capital for single-tenant office, industrial and retail build-to-suit development projects. Many of these transactions include capital partners providing the developer 100% financing with a tax efficient structure which affords the developer the ability to get capital gains tax treatment. Michael Fennessy, throughout his career, has been involved in over \$3.5 billion worth of real estate transactions including over \$2.5 billion in investment sales in Ohio or for Columbus-based development companies.

## **SIGNIFICANT ASSIGNMENTS**

### **Investment**

- Continental Retail Portfolio I (2,222,539 sf) - \$220,173,500
- Continental Retail Portfolio II (1,073,878 sf) - \$188,173,044
- Pizzuti Columbus Office Portfolio (595,751 sf) - \$80,000,000
- Waterfront Town Center, Pittsburgh, PA (411,310 sf) - \$66,144,000
- Waterfront Power Center, Pittsburgh, PA (314,926 sf) - \$46,772,000
- Pizzuti Industrial Portfolio (1,300,000 sf) - \$47,000,000
- Continental Multi-Family Columbus Portfolio (1,120 units) - \$74,750,000
- DelMonte Center, Pittsburgh, PA (270,619 sf) - \$50,880,800
- Continental Plaza, Columbus, OH (568,742 sf) - \$52,335,000
- Summitt at Coates Run, Athens, OH (856 units) - \$48,250,000
- Two Miranova, Columbus, OH (243,527 sf) - \$31,000,000
- Equitable Building, Pittsburgh, PA (179,137 sf) - \$31,000,000
- DRH Portfolio – Sale Leaseback (13 restaurants) - \$24,645,208
- Budco Headquarters, Detroit, MI (563,059 sf) - \$23,500,000
- First USA Office Portfolio, Heathrow, FL (251,075 sf) - \$41,700,000
- ElmTree Funds Portfolio (824,083 sf) - \$126,000,000

## **FORWARD COMMITMENTS**

- Avnet Industrial, Columbus, OH (575,000 sf) - \$36,180,000
- Cardinal Health Industrial, Detroit, MI (275,000 sf) - \$23,128,000
- CBIS Office, Heathrow, FL (235,000 sf) – \$31,000,000
- Sumitomo Electrical, Inc., Marysville, OH (355,000 sf) - \$19,100,000
- Knipper, Inc., Louisville, KY (350,000 sf) - Pricing Confidential
- Sumitomo Electrical, Inc., Farmington Hills, MI (116,824 sf)

## **EDUCATION**

Western Michigan University, Kalamazoo, MI

- Bachelor of Business Administration - 1983